

Industrial Land Application – Technical Information

Application Date:

Project Name:

Application No. (For Zonescorp Use):

1. Applicant Information (Details of the person submitting the application)

a. Name	
b. Applicant Relationship With The Company	
c. Nationality	
d. Email Address	
e. Mobile Phone Number	
f. Investor Representative (focal point):	

2. Company Information

a. Name	
b. Signatory/ Power of Attorney Holder Name	
c. Name and location of Headquarters of Parent Company	
d. Street Address	
e. Mailing Address	
f. Phone Number	
g. Fax Number	
h. Website	
i. Products / Services	
j. Annual Revenues of Parent Company (AED)	
k. Industry Type of Parent Company	<input type="checkbox"/> Recycling <input type="checkbox"/> Textiles & Leather <input type="checkbox"/> Wood & Paper <input type="checkbox"/> Fiberglass & Plastics <input type="checkbox"/> Chemicals <input type="checkbox"/> Construction Materials <input type="checkbox"/> Fabricated Metal Products <input type="checkbox"/> Assembling Products <input type="checkbox"/> Food
l. Shareholders of Parent Company	1. _____ 2. _____ 3. _____ 4. _____ 5. _____ 6. _____
m. Major Competitors of Parent Company	

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3. Project Timelines & Financials

a. Project Description
(Please separately attach project concept plan (sketch) & production process flow charts)

b. Industry Type of the New Project

- Recycling
- Textiles & Leather
- Wood & Paper
- Fiberglass & Plastics
- Chemicals
- Construction Materials
- Fabricated Metal Products
- Assembling Products
- Food

c. Construction Start Date

d. Construction Completion Date

e. Operation Start Date

f. Date to hit Full Capacity

g. Annual Revenues for New Project (AED)

h. Estimated Annual Costs

i. Direct Material Costs

ii. Manpower Costs

iii. Other Costs

iv. Total (i+ii+iii)

4. Investment Details	Total Investment (AED)	UAE Sourced (%)	Foreign Sourced (%)
a. Plant & Equipment			
b. Building & Infrastructure			
c. Working Capital			
d. Total (a+b+c)			
e. Funding Details			
i. Equity (AED)			
ii. Debt (AED)			
iii. Is Funding already Secured	<input type="checkbox"/> Yes <input type="checkbox"/> No		
iv. Source of Debt funding			
f. Assignment of land	<input type="checkbox"/> Pre-requisite <input type="checkbox"/> Preferable <input type="checkbox"/> Not Required		

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5. Land Requirements	Footprint Area (m ²)	Built-up Area (m ²)
a. Built Structure Breakdown		
i. Factory		
ii. Warehouse		
iii. Office		
iv. Utilities		
v. Total Area of Built Structures (i+ii+iii+iv)		
b. Open-Area		
c. Land reserved for Future Expansion (if applicable)		
d. Total Area (a(v)+b+c)		
e. Required Location	<input type="checkbox"/> Abu Dhabi <input type="checkbox"/> Al Ain	

6. Workforce & Residential Requirements	Typical Salary Range (AED)		Number of Staff	UAE Nationals (%)	Type of Residential Requirements (Labor Camp/Flat/Villa)	Company to provide Accommodation (Yes or No)
	Min Salary	Max Salary				
a. Unskilled Workers / Operators						
b. Semi-Skilled Workers						
c. Skilled Workers / Technicians / Supervisors						
d. Line & Middle Managers						
e. Senior Managers						
f. Total (a+b+c+d+e)						

7. Logistics & Operation Details	Full Capacity
a. % of Raw Materials Manufactured in UAE	
i. By Road	
ii. By Sea	
b. % of Raw Materials Imported	
i. By Road	
ii. By Sea	
iii. By Air	
c. % of Finished Products Sold in UAE	
i. By Road	
ii. By Sea	
d. % of Finished Products Exported	
i. By Road	
ii. By Sea	
iii. By Air	

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e. Annual Container Volume (TEUs)	
f. Annual Dry Bulk Volume (tons)	
g. Annual Liquid Bulk Volume (m ³)	
h. Total Number of Trips per Day for Light Vehicles	
i. Total Number of Trips per Day for Heavy Vehicles (e.g. trucks)	
j. Have you secured the supply of raw materials?	<input type="checkbox"/> Yes <input type="checkbox"/> No
k. Importance of Connectivity to Airport	<input type="checkbox"/> Yes <input type="checkbox"/> No
l. Waterfront Location	<input type="checkbox"/> Pre-requisite <input type="checkbox"/> Preferable <input type="checkbox"/> Not Required
m. Port Proximity	<input type="checkbox"/> Pre-requisite <input type="checkbox"/> Preferable <input type="checkbox"/> Not Required
i. If proximity is required what is the minimum draft requirement (m)	
ii. Number of vessel movements per day	
iii. Typical vessel size (tons)	
n. Is co-location next to other factories or industries required?	<input type="checkbox"/> Yes <input type="checkbox"/> No
o. Any specific Logistic Requirements? (If yes, please specify)	

8. Utilities

a. Power

i. Total Peak Demand (MW)	
ii. Total Connected Load (MW)	

b. Operational Water Requirements	Source	Consumption (m ³ / day)	Provision of Supply	Storage Methods
i. Potable Water				
ii. Treated Water (Non-Potable)				

c. Liquid Waste Generation	Discharge (m ³ / day)
i. Industrial Water	
ii. Domestic Waste Water	

d1. Industrial Gases (Not available by network)	Oxygen	Argon	Hydrogen	Nitrogen	Other (Enter Name)
i. Minimum Purity (%)					
ii. Liquid Volume (Nm ³ / hr)					
iii. Gas Volume (Nm ³ / hr)					

d2. Natural Gas

i. Volume (MMBTU) per day	
ii. Pressure (bar)	

9. Telecommunication

a. Number of Telephone Lines	
b. Internet Access (Wired/Wireless)	
c. Broadband Capacity	
d. Special Services Requirements	

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10. Other Information		
a. Annual value of local outsourced activities (AED)		
b. Annual expenditure on local R&D activities (AED)		
c. Top 5 clients and their percentage share of output:	Customer Name	Output share (%)
i. Customer 1		
ii. Customer 2		
iii. Customer 3		
iv. Customer 4		
v. Customer 5		
d. Top 5 suppliers and their location:	Suppliers	Location
i. Supplier 1		
ii. Supplier 2		
iii. Supplier 3		
iv. Supplier 4		
v. Supplier 5		
e. Value added services essential for the success of the project		
f. Details of industrial projects owned by existing shareholders in UAE		
g. How did you hear about ZonesCorp?		
h. What other locations are you considering within UAE?		
i. Please detail downstream industries that can support the project		
j. Which projects produce similar products within the UAE/ GCC (incl. competitors)		
k. Special Requirements		

11. Self Disclaimer		
a. Do the major shareholders and/or the parent company currently have any outstanding payments with a financial institution and / or government organizations?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
b. Do the major shareholders and/or parent company have any on-going litigation?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
c. Have the major shareholders and/or parent company had any cheques dishonoured over the past 12 months?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

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d. Do the major shareholders and/or parent company have any on-going bankruptcy filings?	<input type="checkbox"/> Yes <input type="checkbox"/> No
e. If the response to any of the above questions is Yes, please provide further details (use a separate sheet if required)	

12. Supporting Documents

a. Project site plan	<input type="checkbox"/> Yes <input type="checkbox"/> No
b. Production process flow chart	<input type="checkbox"/> Yes <input type="checkbox"/> No
c. HSE technical requirement questionnaire	<input type="checkbox"/> Yes <input type="checkbox"/> No
d. Business Plan with 5-year financial projections	<input type="checkbox"/> Yes <input type="checkbox"/> No
e. Latest Audited Financial Statement for the Parent Companies	<input type="checkbox"/> Yes <input type="checkbox"/> No
f. Bank preliminary funding commitment letter	<input type="checkbox"/> Yes <input type="checkbox"/> No

By Applicant

Signature	
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